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ONStor Joins VMware Technology Alliance Partner Program

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ONStor Inc., the leading provider of scalable clustered NAS solutions for the enterprise, today announced that it has joined the VMware Technology Alliance Partner Program. The relationship enables ONStor to receive both technical and marketing benefits as it expands its understanding and delivery of VMware Infrastructure solutions.

ONStor will receive software for validation and integration, pre-sales development, technical support and subscription services, marketing tools and access to certification services to promote its virtualisation solution to end users.

Bob Miller, CEO, ONStor, stated, "The VMware Technology Alliance Partner Program is designed to enable ONStor to achieve technical compatibility with VMware products while leveraging a set of marketing tools to help promote our solutions. This will ensure our compatibility with VMware Infrastructure and enable joint customers to make maximum use of the flexibility and high availability of our product range."

"This relationship means that customers utilising VMware Infrastructure in their data centers will be able to take advantage of ONStor's highly scalable NAS solution as a centralised data store for virtualised environments. ONStor's combination of availability, scalability and virtualisation features makes it a complementary fit for the virtualised data center," added Bob Miller.

Working with VMware, ONStor will also be able to take advantage of a number of other benefits, including:

- A unique set of benefits to support the business relationship when deploying the ONStor solution in a virtual environment or educating end users on the VMware product range
- Access to training services to build new skill sets within ONStor and aimed at differentiating itself in the virtualisation infrastructure market
- Access to technical support

ONStor recently announced a new addition to its Pantera line of virtualised storage solutions with the launch of the Pantera 5000. A fortified version of its clustered NAS solution, the Pantera 5000 more than doubles the per cabinet capacity of the Pantera 2000 and offers higher performance to support the large, fast-growing file storage demands of medium to large enterprises and organisations with substantial digital imaging storage requirements.

ONStor's newest product offers storage managers advanced power management; the ability to scale to massive capacities at a greater density; plus file server consolidation features to deliver a greener data center solution via low energy consumption, a reduced footprint, and lower cooling costs.

The ONStor product line -- which includes the Pantera 5000 and Pantera 2000 Series Clustered NAS solutions and the Bobcat NAS Gateway -- offers enterprise customers a range of scalable NAS solutions designed to minimise the cost and administrative burden of managing data growth in real time across multiple tiers of storage.

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